

RATCHTHANI LEASING PLC

No. 21/2020
10 April 2020

FINANCIAL INSTITUTIONS

Company Rating:	A-
Issue Ratings:	
Senior unsecured	A-
Outlook:	Stable

Last Review Date: 15/10/19

Company Rating History:

Date	Rating	Outlook/Alert
14/03/19	A-	Alert Negative
19/10/16	A-	Stable
25/01/12	BBB+	Stable

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RATIONALE

TRIS Rating removes the “CreditAlert” with a “negative” implication placed on the company and issue ratings on Ratchthani Leasing PLC (THANI). At the same time, TRIS Rating affirms the company rating at “A-” with a “stable” outlook. The issue ratings on the company’s outstanding senior unsecured debentures are equivalent to the company rating. The rating actions follow the completion of a merger between TMB Bank PLC (TMB) and Thanachart Bank PLC (TBANK, rated “AA-/Stable”) which consequently changed THANI’s shareholding structure.

The ratings incorporate a rating enhancement from THANI’s stand-alone rating based on TRIS Rating’s Group Rating Methodology. TRIS Rating views THANI as a strategically important subsidiary of Thanachart Capital PLC (TCAP) which owns a 57.5% stake in THANI as of March 2020. TCAP is rated “A/Stable” by TRIS Rating. THANI is a major revenue and cash flow contributor for TCAP. We hold the view that TCAP will highly likely maintain its majority shareholding in THANI in the long-run.

The stand-alone rating on THANI reflects the company’s longstanding strong business position in hire purchase loans in its niche markets, mainly commercial trucks and luxury cars. The rating also takes into account improvements in financial performance and asset quality. Despite the potential decline in credit growth, we expect THANI will maintain its market position for the next few years as the slower business volume should be in line with the industry as a whole.

We also anticipate a moderate deterioration in asset quality, with the non-performing loan (NPL) ratio estimated to rise to 5%-6% from 4% currently due to the economic fallout from the COVID-19 outbreak. Nonetheless, we assess the weaker asset quality to have no impact on the company’s overall risk position, which has been underpinned by a prudent credit policy, improved loan collection and adequate loan loss reserves.

THANI’s capital base, measured by risk-adjusted capital ratio (RAC), is relatively strong. The company’s RAC was 15.2% at the end of 2019. We estimate its three-year (2020-2022) average RAC ratio at 17.2%. Combined with earnings capability, which we view as moderate, our overall assessment of capital, leverage and earnings (CLE) is at the adequate level. We apply earnings before tax (EBT) to average risk-weighted assets (ARWA) and return on average assets (ROAA) to measure earnings capability. We expect THANI will maintain its operating performance with a three-year (2020-2022) average ratio of EBT to RWA of 4.2% and ROAA of 3.3%. THANI’s profitability continues to strengthen. Its consolidated net profit rose by 20% to Bt1.96 billion in 2019. The main driver was the lower provision expenses due to a reversal of provisions before the implementation of the TFRS9 accounting standard scheduled for 2020.

TRIS Rating’s concerns over liquidity and refinancing risk due to the risk aversion in the bond market are alleviated by THANI’s ability to access diverse funding sources, including credit facilities from various financial institutions. This is in addition to the on-going credit support from its former shareholder, TBANK.

CreditUpdate, reviews ratings of companies or debt issues that have already been rated by TRIS Rating. The CreditUpdate occurs when new debt instruments are issued or if significant events have taken place that may impact a company’s current ratings or when current ratings are cancelled. The CreditUpdate announces whether a rating has been “upgraded,” “downgraded,” “affirmed” or “cancelled.” The update includes information to supplement the previously published ratings.

Credit Updates are part of TRIS Rating’s monitoring process. TRIS Rating monitors every rating it assigns until either the debt instrument matures or the rating contract ends. To keep the public informed of changing situations, TRIS Rating periodically issues announcements about the credit ratings it monitors.

RATING OUTLOOK

The “stable” outlook is based on TRIS Rating’s expectation that THANI will maintain strong positions in its niche markets and earnings capability. The outlook is also underpinned by our anticipation that the company’s asset quality will be sustained to a large extent, despite the weak credit environment.

RATING SENSITIVITIES

The ratings or outlook could be revised upward if THANI’s stand-alone credit profile improves significantly. This entails materially stronger capital, with the RAC ratio hovering above 25% and EBT/ARWA above 6% for a sustained period. The ratings or outlook could be revised down if the capital position weakens, with the RAC ratio falling below 15% for a protracted period, or asset quality deteriorates substantially to the point of affecting profitability and capital.

Without an improvement in the stand-alone rating, the ratings or outlook could be revised upward if we believe THANI’s importance to TCAP has been elevated to the next level.

COMPANY OVERVIEW

THANI was established in 1988 and listed on the Stock Exchange of Thailand (SET) in 2002. THANI provides hire-purchase loans for both new and used commercial trucks.

In 2006, Siam City Bank PLC (SCIB) was the largest shareholder with a 39.8% stake. THANI’s shareholding structure changed after the merger of SCIB and TBANK in 2010. TBANK included THANI as one of its subsidiaries on a non-solo consolidation basis, consistent with the Bank of Thailand’s (BOT) consolidated supervision regulations. After the merger of TMB Bank PLC and TBANK in 2019, TCAP became a major shareholder with 57.5% as of March 2020, 55.5% through Thanachart SPV1 Co., Ltd. and 2.0% through TCAP.

THANI’s loan portfolio reached Bt51.9 billion at the end of 2019, up 7% from the end of 2018. At the end of 2019, commercial trucks accounted for 70% of total loans while luxury passenger cars and high-CC motorcycles made up the remaining 30%.

RELATED CRITERIA

- Nonbank Financial Institution Methodology, 17 February 2020
- Group Rating Methodology, 10 July 2015

Ratchthani Leasing PLC (THANI)

Company Rating:	A-
Issue Ratings:	
THANI205A: Bt1,000 million senior unsecured debentures due 2020	A-
THANI206A: Bt2,000 million senior unsecured debentures due 2020	A-
THANI208A: Bt1,500 million senior unsecured debentures due 2020	A-
THANI209B: Bt665 million senior unsecured debentures due 2020	A-
THANI20DA: Bt1,400 million senior unsecured debentures due 2020	A-
THANI20DB: Bt600 million senior unsecured debentures due 2020	A-
THANI20DC: Bt2,500 million senior unsecured debentures due 2020	A-
THANI211A: Bt175 million senior unsecured debentures due 2021	A-
THANI212A: Bt1,800 million senior unsecured debentures due 2021	A-
THANI212D: Bt720 million senior unsecured debentures due 2021	A-
THANI210A: Bt145 million senior unsecured debentures due 2021	A-
THANI221A: Bt2,070 million senior unsecured debentures due 2022	A-
THANI227A: Bt1,745.2 million senior unsecured debentures due 2022	A-
THANI220A: Bt1,200 million senior unsecured debentures due 2022	A-
THANI237A: Bt486.3 million senior unsecured debentures due 2023	A-
THANI247A: Bt593.7 million senior unsecured debentures due 2024	A-
Rating Outlook:	Stable

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